



BellSouth Telecommunications, Inc. 615 214-6520  
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333 Commerce Street  
Nashville, Tennessee 37201-3300

Charles L. Howorth, Jr.  
Regulatory Vice President

100 FEB 16 PM 4 04

EXHIBIT 11

February 16, 2000

**VIA HAND DELIVERY**

David Waddell, Executive Secretary  
Tennessee Regulatory Authority  
460 James Robertson Parkway  
Nashville, Tennessee 37245

RE: *Tariff to offer a Special Promotion for Business Customers Subscribing to Exchange  
Lines with Hunting*  
Docket 99-00936

Dear Mr. Waddell:

During the Directors' Conference on February 15, 2000, the Directors requested that BellSouth consider modifying the charge that would be owed by the customer in the event that the customer terminated service under this promotion without cause prior to the expiration of the contract term.

BellSouth voluntarily agrees to modify this charge by limiting the amount owed by the customer to the discounts received during the life of the contract or the previous twelve months, whichever is less. BellSouth also agrees to promptly notify existing customers of this change in writing.

Please let me know if you have any questions or comments.

Sincerely,

*Charlie Howorth*

POSTED  
2-18-00